



ET2C International Inc.

SOURCING MADE SIMPLE



**CORPORATE
PROFILE** ———

Who are we?

We are a Global Sourcing Company, leaders in developing and delivering sourcing strategies across the globe. Acting as our clients bridge between their business and supply partners. Our teams are based on the ground in major Asian sourcing markets and emerging jurisdictions such as India, Turkey, Mexico, Vietnam, Hong Kong and China. Delivering your eyes and feet on the ground in multiple time zones and with multiple language skills.

The sourcing landscape has never been more fractured and complex. We are here to provide our clients with an 'on the ground' partner to help manage and maximise your supply base. At a time of energy price hikes, high domestic pricing and softening of demand, we can help you discover alternate markets and suppliers for your bespoke sourcing requirements.

Our Vision and Values

Our Vision is to deliver Growth with Purpose, ensuring we create shared value across the supply chain whilst delighting our Clients.



Our Mission: To Make Sourcing Simple

Our Aim-To deliver rapid margin growth by implementing an effective sourcing strategy for all your product requirements.

Removing your problems and delivering peace of mind to your sourcing strategy. Whether you are making your first step into offshore sourcing or looking to establish your first office sourcing team in a new market. We can provide the expertise and experience to make your sourcing simple.

Strategic Sourcing	Digital QC	Buying Office	Emissions Tracking
<p>Strategic sourcing requirements delivering margin improvements and supplier visibility</p> <ul style="list-style-type: none"> • Factories • New Products • Improved Products • New Jurisdictions • Off shoring • Near Shoring 	<p>Fast digitized QC decision making creating trust and visibility. Enabling rapid decision making</p> <ul style="list-style-type: none"> • Independent dedicated team • In country In factory • Real time reporting and decision making 	<p>Establishing a buying team in new markets (next step sourcing)</p> <ul style="list-style-type: none"> • Cost effective • Low risk & flexible 	<p>Building visibility, management and reduction of your Indirect Scope 3 Supply Chain Emissions</p> <ul style="list-style-type: none"> • Visibility of Scope 1, 2 & 3 Emissions • Management supplier Emissions dashboard • Capable of mapping all indirect spend • Rapidly building Emissions visibility

Our Accreditations

ET2C demands that all our suppliers meet required ethical and management standards to ensure a safe working environment for local workers. We are constantly moving towards increased quality compliance in order to protect the interest of both your company and the wellbeing of manufacturing staff.



Our Company at a Glance



23
years successful trading



250
colleagues and specialists



UK
British owned company



20
Colleagues from 20 countries



500
Network of audited suppliers



>1500
projects completed

One of the leading Global Sourcing companies in Europe



Mexico city



Shanghai



London



Izmir



Ho Chi Minh city



Bangalore

Teams on the ground in markets providing knowledge and access to specialist market options

2001

Founding in Shanghai, China

As a web based sourcing platform to allow clients the opportunity to leverage an emerging supply base away from the traditional Pearl River Delta manufacturing base.

2005

ET2C Hong Kong founded

Expansion to new markets, including representation in Sweden, Germany and an office in the USA.

2011

India

ET2C expands to its third sourcing market.

2018

ET2C Ecosystem established

Sustainability Taskforce commenced to better serve both our wants and our clients' needs.

2023

New Sourcing Markets

New Sourcing Market Initiative launched to add 2 more countries to enhance our supplier base.

2002

ET2C UK founded

ET2C International moves away from simply a web based interaction with our clients to a solution-focused model.

2008

Vietnam

ET2C expands to a new sourcing market in Southeast Asia.

2014

ET2C Mexico founded

Quality control (QC) and order tracking applications launched.

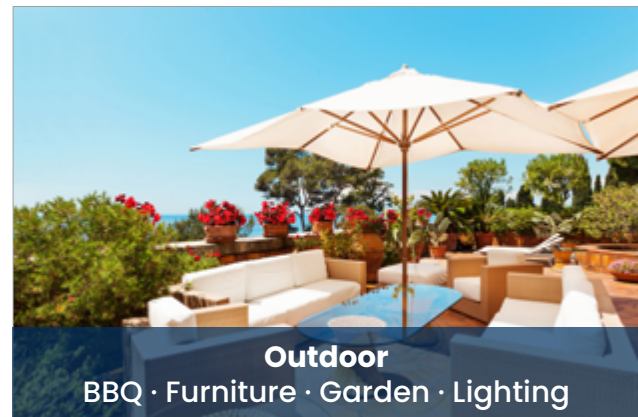
2020

Turkey

Turkey office opens in Izmir. Looking for other offices in new markets.

Consumer Products

With almost twenty years' experience of designing, developing and manufacturing consumer goods within Asia, we are well placed to help our clients with their sourcing needs. We work with our suppliers on a range of product categories from Fashion to Furniture and Pet's to Medical.



Whether you are looking for one off product concepts or promotional items, building capacity for new product ranges or want to build additional long-term capacity offshore. We can deliver your objectives with a plan that incorporates fully audited specialist factories to give you total peace of mind.

Much of our work focuses on bespoke projects and product creation for clients. We also get asked regularly for ready to launch category ranges of best sellers for simplified market entry. De-risking project delivery and allowing quick market entry through brand product portfolios. For Clients seeking a quick market entry we have a range of brands.



Komfits

Personal Hygiene Products



Social Grilling

BBQ Products



Basket & Bone

Pet Products

Industrial Products and Engineered Components

Our teams of engineering specialists based in our offices across Asia and Europe have many years' experience supporting and delivering sourcing strategies for companies across the globe. This long history of successfully delivering the value of global sourcing has built long standing connections with specialist suppliers. Giving us a unique relationship which we can leverage in support of your goals.

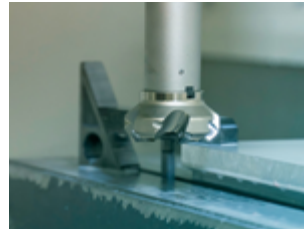
We have the expertise and a history of delivering forgings, metal castings, extrusions, plastic parts, fabrications and machined parts from low volume to high volumes.



Forging



Casting



Machined
Components



Sheet Metal
Fabrication



Stamping and
Pressing



Extrusion



Plastic
Components



Glass Bottle
Manufacture



Third Party Quality Control Services

With nearly two decades' experience in Quality Control and Quality Assurance Services, ET2C provides the on the ground presence to validate your suppliers and oversee the production of your goods. Using a rigorous sampling methodology, our inspectors can quickly identify areas of concern or quality problems and report these back in a timely manner.

Buying Office

We help our clients with their specific strategic sourcing or quality needs to manage aspects of their Asian supply chains at the source. This unique model provides a dedicated team that can be established upstream in the relevant sourcing jurisdiction with a range of capabilities. The solution is a cost-effective, flexible and low-risk way of managing your suppliers.





Our Approach to Sustainable Business Development

Our commitments and delivery roadmap outline our approach to doing “good business” and how we will make our contribution to achieving the goals of the UN in their agenda for sustainable business development in 2030. As we passionately believe that doing good business is good for business!

As a team of 250 colleagues we have identified 8 commitments to make ourselves the most sustainable and environmentally responsible business we can be. Recognising that ***“instead of simply trying to do less harm we should aim to do good”*** Ellen MacArthur Foundation.

Our Environmental Commitments

- Reducing our GHG emissions by
- Maximise our use of renewable energy
- Generate zero waste from our offices
- Reduce our energy consumption across all sites

Our Social & Community Commitments

- We will become a Zero accident in our business
- Development plans in place for all our colleagues
- % of profits invested in community projects
- We will support colleagues Volunteering days



Customers, consumers and wider stakeholders expect companies such as ours to help deal with these issues in a responsible and honest way. Only by being transparent in our plans and reporting can we earn and retain the trust of our clients and customers.

Only by collaborating closely with our partners and stakeholders can we start to be more effective in playing our role in dealing with some of the environmental challenges we all face.



We will share our progress in our sustainability report which we will publish annually. Detailing how we are performing in the delivery of our commitments and our Vision to deliver Growth with Purpose

DROP US A LINE

If you would like to find out more about how we could help you to Make Global Sourcing Simpler



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For more information on ET2C and what we can do for your business please visit www.et2c.com